

HVCS CORPORATE SOLUTIONS

# STRATEGIC PARTNERS FOR BUSINESS EXCELLENCE

Our team comprising capable advisors, consultants & associates backed by rich experience will engage with you in a co-creative partnership to address your business challenges offering you, our customized "high-value" solutions in return for choosing us as your preferred strategic partner



## ABOUT US

# WHO ARE WE?

HVCS Corporate Solutions Private Limited has been set up with the objective of providing high value and a holistic range of Consulting & Advisory Services, by a team of multidisciplinary professionals across the areas of management with rich and diverse core competencies.

**HVCS** Corporate Solutions  
Consulting & Advisory Services



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## OUR VISION

- To deliver high quality business advisory solutions with a stake-holder centric approach and foresight to take on any futuristic challenges
- To be the preferred strategic partner to all organizations with a transformation-driven culture cutting across different ecosystems such as start-ups, MSMEs, MNCs and other large corporates.
- To create personalized & superior experiences across all touchpoints thereby building long-term customer relationships.
- To become the work-place of choice with an unwavering focus on fostering a culture of growth, ownership, trust, learning & thought leadership.



## OUR MISSION

To be the preferred strategic partner providing end-to end advisory solutions tailored to address all stages in a value-chain with a futuristic approach paving way for a metamorphosis both qualitatively & quantitatively, cutting across varied organizational ecosystems, accelerating business excellence





## OUR ENDEAVOUR

*To offer high value consulting solutions thereby transforming the way your business functions, eliminating inefficiencies, driving your bottom line and promoting excellence*

**WE BRING VISIBLE GROWTH TO THE INDUSTRIES WE WORK WITH**

## OUR VERTICALS



**CONSULTING & ADVISORY**



**LEGAL COMPLIANCE**



**HR SERVICES**

## OUR CUSTOMER-BASE



**Corporates**



**MNC's**



**Start up's**



**MSME's**

# Major Assignments Undertaken By HVCS



Provided advisory services on for a FMCG start-up in terms of overall strategy, Capital Structuring, Fund Raising and virtual CFO services.



Advised on the modalities and provided a third eye perspective for a demerger transaction. Rendered hands-on support till successful post demerger integration and structured complex costing model of contract manufacturing operation - Mid Size Auto Part MNC



Successfully carried out structuring /advice on a loan conversion in to an OCD in a 3 entity transaction for a very reputed auto-part conglomerate



Provided a comprehensive advisory on business reorganisation of a growing home product group involving multiple demergers & mergers and interplay of Companies Act, FEMA & Income Tax Act.



Provided advisory on an ODI for a technology start-up belonging to a reputed growing group covering capital structuring, valuation, FEMA and Risk analysis.



Currently engaged with an innovative EV start-up as adviser in the areas of capital structuring, fund raising, valuation etc



Playing a role of a virtual CFO and a business advisory consultant in a growing siddha based healthcare MSME for the past 6 months. The scope will get expanded in to provide holistic advisory and guidance in the organic & inorganic growth plans of the company as well as set up a internal control system, inventory management measures, cost reduction and profit improvement

# WHY HVCS



**Strive to deliver beyond expectation**



**Hand holding in implementation**



**Rich & diverse expertise**



**Strong customer orientation**



**Ability to think outside the box**



**Highest standards of professionalism & excellence**



**Proven strategy with a long-term perspective**

# OUR

# SERVICES

## CONSULTING & MANAGEMENT ADVISORY

- Setting up New Business
- Fund Raising
- Process Study & Bringing Best Practices
- Budgeting & Forecasting
- Working Capital Management
- Cost Management
- Virtual CFO Services
- Internal Audit Services
- Growth Strategy and M & A
- Turnaround Management Advisory



## CORPORATE LEGAL & COMPLIANCE ADVISORY

- Legal Audit & Compliance Study
- Website Compliance
- POSH Training & Policy development
- Drafting /vetting of Agreements
- Legal Metrology



## HR SERVICES

- Initial Stage HR Related end to end Support Services for new companies
- In Pipeline
- High Value Talent Solutions
- Life Coaching Services



## VIRTUAL CFO SERVICES

- \*Review and implement the periodic performance reporting system.
- \*Linkage to the mandatory financial reporting system.
- \*Designing Top Management overview reports to Board

## COST MANAGEMENT

Basic interventions in Cost Management. Advise on developing a full-fledged Cost Management system.

- Identification Process
- Strategic Cost Management
- Target Costing System

## BUSINESS RESTRUCTURING /M&A

Enhancing Competitiveness /Market Assessment /Improving Effectiveness / Marketing Intelligence

## WORKING CAPITAL MANAGEMENT

- Reporting and review systems
- \*Norms
- WC turnover cycle and adequacy/Inadequacies, Cash Flow Management and review Systems

## TURNAROUND MANAGEMENT

Root Cause Diagnosis  
SWOT Analysis  
Viability Assessment  
Crisis Stabilisation  
Evolving Turnaround Strategy  
Implementation and Review  
Structured Review Mechanism

## PROJECT FINANCE

- Understanding the funding requirement
- Identification of sources of funds
- pre-designing business plan & financial model
- Suggesting an ideal mix of debt funds and equity funds
- Syndicating funds through direct or indirect sources





# WAY FORWARD

## HIGH VALUE TALENT SOLUTIONS

High value talent solutions will be among our future offerings, currently in pipeline.

This talent engagement vertical of HVCS will specialize in competency development programs to enable MSMEs, early stage and growing start-ups maximize their business performance. Through our competency-based management (CBM) integrated talent solutions, we would like to be your partner in driving a learning culture, fostering growth mind-set & supporting organizational success.

### OUR PROPOSED OFFERINGS INCLUDE THE FOLLOWING

- End-to-end talent management solutions
- Life coaching programs
- Behavioral training interventions & organizational design solutions to drive positive change & support a highly engaged workforce And many more....

### With our unique and customized talent solutions we intend to achieve the following:

- Empower and facilitate your teams to strive for excellence through our customized behavioural & leadership training offerings.
- Create a coaching culture and enable your team to unleash their true potential through our integrated coaching program.
- Support your organization in the journey of maximizing business performance in a remote/hybrid set-up.
- Act as your knowledge partner on themes pertinent to individuals, teams, organizations, systems & culture.





**OUR**

# TEAM MEMBERS

Our team comprises top notch professionals from varied facets of management such as Finance, strategy, operations HR and IT. Further, we deploy Professionals/Consultants as may be warranted in the area of engagement



**P.K.SUNDARESAN**

Founder & Director

Business Strategy & Client Relations



**VINU THOMAS**

Co founder & Director

Compliance services & Execution



**HARIBABU POTHAPU**

Co founder & Director

Business Development & Delivery management



**R SATHYANARAYAN**

Advisor

Business Development & F & A advisory services



**C.N.CHANDRASEKARAN**

Advisor

IT and Business Strategy



**GOPAL HARI**

Advisor

HR & Mentoring



**E.N.NEELAKANTAN**

Principal Consultant

F & A -execution



**K S PASUPATHI**

Consultant

Labour Law & HR advisory